



European Academy
for Taxes, Economics & Law

Intensive Practical Seminar

Implementing the Energy Performance of Buildings Directive

Cost-Optimality • nZEB • Implementation Practice

27th – 28th November 2017, Berlin

With practitioners and experts from the following institutions:

- European Investment Bank, Baltic Sea & Northern Europe, Head of Unit Financial Instruments
- Federal Ministry for Economics and Energy, Efficiency and Heat in Industry and Households, Deputy Director-General, Germany
- Federal Institute for Research on Building, Urban Affairs and Spatial Development within the Federal Office for Building and Regional Planning, Deputy Head of Division, Germany
- Energy Efficiency Division, Ministry of Economics, Senior Officer, Latvia
- Hessian Ministry of Finance, Head of a Policy Section, Germany
- Styrian Energy Agency, CEO, Austria
- Ecofys, Member of ZEBRA, Associate Director
- Norwegian Project Leader in the EU-project guaranEE (Horizon 2020) focusing on development of innovative business and financing models for Energy Performance Contracting (EPC)-Projects
- Labour Foundation for Construction, Head of the International Projects Department, Spain

With practical cases and an interactive workshop:

- How to Make Sure That Energy Efficiency Requirements Do Not Entail a Neglect of Other Key Requirements for Buildings: Balancing Technical Trade-Offs
- How to Provide the Right Skills and Enable Functioning Professional Landscapes?
- The Austrian “Dual Way” – Cost-Optimal Energy Efficiency
- Energy Savings From Building Renovation: The Latvian Experience
- Is Energy Performance Contracting (EPC) too good to be true?

Implementing the Energy Performance of Buildings Directive

Achieving Energy Efficiency and Maintaining Cost Efficiency in Buildings

With the Energy Performance of Buildings Directive (EPBD), the public sector is to take a leading role regarding the efficiency of its buildings. While having to comply with nearly Zero-Energy criteria after 2018, the public sector also needs to set out practicable rules for the construction sector itself. However, it remains unclear where energy and cost efficiency are balanced best in order to ensure the realisation of climate change goals and long-term competitiveness. While specific measures and regulations for new and existing building stocks can range from the selection of material over energy management to the use of renewables, national administrations across Europe ultimately have to ensure cost-efficiency and also need to set out a practicable regulatory framework for the private sector. Appropriate green skills have to be developed for the labour market, partly contradicting requirements have to be harmonised... the variety of challenges and approaches is striking while the goals are ambitious.

Breaking It Down to Good Practice

During this International Practical Seminar we bring together experienced practitioners who will share selected case studies on energy efficiency measures for nearly Zero-Energy Buildings (nZEBs) and cost-optimality while also providing insights on practicable incentives and financing mechanisms for a successful implementation of the EPBD. We facilitate exchange on economical hence feasible approaches to improving the energy efficiency of your building stock and on regulatory approaches which will allow for a resilient and green construction sector. Furthermore, our seminar will enable you to directly engage and interact with our selected speakers and our international participants from across Europe.

Who is this Intensive Practical Seminar for?

Directors, Heads of Unit and Managers in public and private bodies involved in the fields of energy efficiency:

- National and regional ministries and agencies in the field of Energy, Environment, Construction and Maintenance of Buildings, Regional Development, Infrastructure and Research, Electrical Services
- Universities and research facilities
- Public bodies on national and regional level
- Public bodies on local level such as Municipalities
- National Investment, Development and Private Banks
- Housing Associations





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What do you learn at this Intensive Practical Seminar?

- How to develop strategies and systematic renovation plans for building stocks?
- How to balance energy and economical sustainability in future technical measures?
- How can the public sector fulfil its front running role with nZEB?
- How can nZEB be achieved through retrofitting?
- How can green skills systematically be strengthened and how can they contribute to sustainable transformations?
- How can you save both cost and energy in your building stock?
- Which financial instruments exist from the EIB to foster energy efficiency?
- Which potential for energy savings lies within technical building systems?
- Which pitfalls might you encounter when it comes to lifecycle costing?
- How to ensure that energy efficiency requirements do not dominate other key requirements for buildings?

Your benefits

- Exchange on specific challenges you encounter while implementing the EPBD
- Learn from selected experts about concrete and feasible measures to increase the energy efficiency of your buildings
- Learn how green skills can systematically be provided to the labour market
- Learn from selected practitioners how to decide between trade-offs of energy savings and cost-efficiency
- Learn about successful campaigns to promote energy efficiency
- Engage with international experts from across Europe and discuss your particular cases face to face



PROGRAMME DAY 1

8.30-9.00

Registration and Handout of Seminar Documents

9.00-9.05

Opening Remarks from the European Academy for Taxes, Economics & Law

9.05-9.15

Welcome Note from the Chair and Round of Introductions

Wolfgang Jilek, CEO, Styrian Energy Agency, Austria

9.15-10.00

Keynote

Nearly Zero-Energy Buildings and Their Contribution to Achieving Energy and Climate Change Goals

- From an electricity transition to a comprehensive energy transition
- The longterm energy efficiency strategy for buildings describes the way forward in the medium and longer term
- The recently published "Förderstrategie" describes necessary reforms regarding support instruments
- The "Gebäudeenergiegesetz" needs be on the agenda of the newly elected Federal Government as soon as possible
- The reformed EPBD – State of the Art

**Ulrich Benterbusch, Deputy Director-General,
Efficiency and Heat in Industry and Households,
Sustainable Mobility, German Federal Ministry
for Economic Affairs and Energy (BMWi)**

10.00-10.15

Discussion Round

10.15-11.00

Planning and Constructing Energy Efficient Buildings Fulfilling the Cost-Optimal and the nZEB-Standards

- Cost-optimality and nearly zero energy buildings – a contradiction?
- Developments that help closing the gap
- The role of renewable energy
- The exemplary role of public buildings: what could nZEB mean?

**Dr Andreas Hermelink, Associate Director, Ecofys,
Member of the ZEBRA Project**

11.00-11.15

Discussion Round

11.15-11.45

Coffee Break and Networking Opportunity

11.45-12.30

Realising Cost-Optimality, nearly Zero-Energy Buildings and Passive Buildings Through Retrofitting

- What does nZEB mean in Austria
- Passive buildings – already a tradition
- nZEB by retrofitting
- Better than nZEB – Passive standard for existing buildings

Wolfgang Jilek, CEO, Styrian Energy Agency, Austria

12.30-12.45

Discussion Round

12.45-13.45

Lunch Break and Networking Opportunity



WOLFGANG JILEK CEO of the Styrian Energy Agency

Until 2015, Wolfgang Jilek was the Energy Commissioner of Styria/Austria, responsible for the Styrian Energy Strategy and the development of the successful way of this Austrian province (Land) towards sustainable energy use. From 2008 to 2015, he represented the nine Länder in the EDM Commission of the European Union and was the coordinator of the nine Länder for the implementation of the EPBD in Austria. Since 2015, he is working in the Styrian Energy Agency, dealing mainly with nZEB, energy efficiency projects and energy consulting.



ULRICH BENTERBUSCH Deputy Director-General, Efficiency and Heat in Industry and Households, Sustainable Mobility, German Federal Ministry for Economic Affairs and Energy (BMWi)

Following positions in the Economic Affairs Ministry, the Federal Chancellery, the International Energy Agency in Paris and as director of the German Energy Agency (dena), Ulrich Benterbusch is now serving as Deputy Director-General in the Federal Ministry for Economic Affairs and Energy. His portfolio includes energy efficiency and heat in industry, households and sustainable mobility.



DR ANDREAS HERMELINK Associate Director, Ecofys, Member of the ZEBRA Project

Dr Andreas Hermelink holds a PhD on Sustainability Evaluation of Buildings (Dr.-Ing.). The certified consultant for rational use of energy in buildings has 16 years of professional experience in the fields of energy related user behaviour, environmental life-cycle assessment, cost-benefit-analysis and application of passive house philosophy in new and existing buildings and neighbourhoods. In 2006, he was awarded the European Solar Prize 2006, the Energy Globe Hungary 2007 and the 3rd prize in the International Energy Globe for the EU FP5 project SOLANOVA. Before joining Ecofys in 2008, Andreas Hermelink worked as project manager at the University of Kassel (Germany) and research manager at the Florida Solar Energy Center (USA). Being an Associate Director at Ecofys, Andreas Hermelink leads the Ecofys service area on „Low-carbon cities“ and manages the Ecofys office Berlin. He frequently supports conferences as a key note speaker, session moderator or member of the scientific committee.

13.45-14.30

Practical Case

How to Provide the Right Skills and Enable Functioning Professional Landscapes for Energy Efficiency – Let's Green Construction Workers' Skills!

- Competitiveness, employment, skills and qualification
- Challenges in EU concerning "green" employment and qualification
- The "Build up Skills" initiative
- Good practices on "greening" workers' skills in Spain

Javier Gonzalez, Head of the International Projects Department, Labour Foundation for Construction

14.30-14.45

Discussion Round

14.45-15.15

Coffee Break and Networking Opportunity

15.15-16.00

Practical Case

The Hessian Approach for Implementing the Energy Performance of Buildings Directive (EPBD) in the Field of State Buildings

- Hessian definition of energy standards for state buildings – new construction and refurbishment (practical examples)
- Determination of economic efficiency by calculation of variants
- Mandatory requirements for implementations of nZEB standards:
 - Experts for Energy Efficiency-Training activities and procedures
 - Energy efficiency financing programmes of the Hessian Carbon Neutral State Administration
 - Awareness campaigns

Hans-Ulrich Hartwig, Head of a Policy Section, Hessian Ministry of Finance, Germany

16.00-16.15

Discussion Round

16.15-17.00

The Austrian "Dual Way" – Cost-Optimal Energy Efficiency

- Austria: nine Länder (provinces) – one way?
- Costs versus energy efficiency – a conflict
- The dual path – how to solve a conflict
- A National Plan – implementing the EPBD

Wolfgang Jilek, CEO, Styrian Energy Agency, Austria

17.00-17.15

Discussion Round

17.15-18.00

Practical Case

Is Energy Performance Contracting (EPC) Too Good to Be True? – Energy Savings Used to Cover Cost of Investments

- Experiences from EPC in the Nordic Countries and Europe
- Best Practice example
- The role of Energy Service Companies
- Pitfalls? What might go wrong?
- Findings and success factors

Liv Randi Lindseth, Senior Expert, Norwegian Energy Efficiency/Norsk Enøk og Energi AS (NEE), Norway

18.00-18.15

Discussion Round

18.15

End of Day One



JAVIER GONZALEZ

Head of the International Projects Department, Labour Foundation for Construction, Spain

Since 2010, Javier Gonzalez is the Head of the International Projects Department at the Labour Foundation for Construction. He has extensive experience in the design, development and management of research and development projects in the field of construction industry.



HANS-ULRICH HARTWIG

Head of a Policy Section, Hessian Ministry of Finance, Germany

Since 2009, Hans-Ulrich Hartwig is leading the project „CO2-Neutrale Landesverwaltung“ and serves as Head of a Policy Section in the Hessian Ministry of Finance, Germany. Prior to that, he was working as an Advisor to the Hessian Ministry of Finance and between 1985 and 1995 he supported the State Construction Office Wiesbaden as Area Director. He was further consulting energy efficiency projects across Europe and Asia as an EU-Consultant.



LIV RANDI LINDSETH

Senior Expert, Norwegian Energy Efficiency/Norsk Enøk og Energi AS (NEE), Norway

Liv Randi Lindseth is a Senior Expert for Energy Performance Contracting (EPC) at Norwegian Energy Efficiency/Norsk Enøk og Energi AS (NEE). She has experience with development and management of several large international projects in the EIE/Horizon2020 framework. Liv Randi Lindseth has been active in EESI 2020 and Transparense, two EU-projects developing marketing tools to promote EPC in Europe. On behalf of the Nordic Council of Ministers she wrote a market report on EPC in the Nordic Countries (published in 2016) and is currently the Norwegian project leader in the EU-project guaranEE (Horizon 2020) focusing on development of innovative business and financing models for EPC-projects in both public and private sector.

Get-Together Reception

Following the first day of the seminar, we invite you to join us at our evening reception and let the day end with an enjoyable get-together.

Implementing the Energy Performance of Buildings Directive

9.00-9.15

Welcome Note from the Chair

Dr Götz von Thadden, Head of Unit, Financial Instruments, Baltic Sea & Northern Europe, European Investment Bank

9.15-10.00

Financial Instruments for Energy Efficiency in Buildings

- Energy efficiency loans - a separate asset class?
- Financial instruments to replace collateral
- Combining ESIF and EFSI for EE?
- Challenges and opportunities for new instruments

Dr Götz von Thadden, Head of Unit, Financial Instruments, Baltic Sea & Northern Europe, European Investment Bank

10.00-10.15

Discussion Round

10.15-10.45

Coffee Break and Networking Opportunity

10.45-11.30

Practical Case

Energy Savings From Building Renovation: Challenges and Benefits – The Latvian Experience

- State and municipal support programmes for energy efficiency measures in buildings (EU structural funds, support from state budget, municipal programmes)
- Main challenges of programme implementation (complex legislation on apartment ownership, low society awareness on energy efficiency issues, etc.)
- Public information campaign „let's live warmer!“ (Campaign from 2010, more than 200 different events, in 2013 EU award)
- Expected and obtained results (Monitoring system, input in the part of alternative energy savings for the mandatory energy savings target (Art 7 EED))
- Further perspectives of building renovation

Inguna Ozolina, Senior Officer, Energy Efficiency Division, Ministry of Economics, Latvia

11.30-11.45

Discussion Round

DR GÖTZ VON THADDEN

Head of Unit, Financial Instruments | Baltic Sea & Northern Europe

Dr Goetz von Thadden is the Head of the Unit Financial Instruments in the Baltic Sea & Northern Europe Section of the European Investment Bank. Previously he was serving as Head of JESSICA's Southern and Western European holding funds and advisory business in June 2012. Before this appointment he was Principal Advisor at the European PPP Expertise Centre (EPEC), which he had joined from his previous position as Head of the European Investment Bank's (EIB) regional office in Bucharest at the beginning of 2009. Earlier posts include Senior Project Finance Expert at EIB, Vice President in the project finance department of (then) Dresdner Kleinwort and management consultant.



INGUNA OZOLINA

Senior Officer, Energy Efficiency Division, Ministry of Economics, Latvia

Since July 2009, Inguna Ozolina has been working on energy efficiency policy development and policy implementation assessment within the Energy Efficiency Division of the Ministry of Economics of the Republic of Latvia. Prior to that, she spent 15 years within the Latvian Investment and Development Agency and Building, Energy and Housing Agency as Head of Energy Efficiency Fund and Head of Energy Efficiency Division. Inguna Ozolina has been involved in several international projects on different energy efficiency issues and was one of the Working group leaders in the member state exchange platform Concerted Action for the EU Energy Services Directive.



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11.45-12.30

Technical Building Systems – Optimisation As A No-Regret Potential Towards Meeting Our Carbon Emission Targets

- Optimisation of technical building systems – a giant sleeping in the EPBD
- Why is the giant sleeping?
- What the giant could do in existing buildings – some examples
- Policy recommendations on how to wake up the giant

Dr Andreas Hermelink, Associate Director, Ecofys, Member of the ZEBRA Project

12.30-12.45

Discussion Round

12.45-13.45

Lunch Break and Networking Opportunity

Workshop

13.45-15.15

How to Make Sure That Energy Efficiency Requirements Do Not Entail a Neglect of Other Key Requirements for Buildings: Balancing Technical Trade-Offs

After an introductory input based on a practical project example, participants will engage in interactive discussions and elaborate on trade-offs and interdependencies of various building requirements in their respective countries.

Energy aspects of ventilation, cooling and heating in the context of comfort and health
The demand of space and resources proportional to the energy savings of a building

Optimisation of responsible construction details by using a holistic LCA approach

Control of key requirements by using assessment systems

Technical aspects in the context of life cycle considerations (e.g. fire safety)

Following input and interactive discussions the participants will elaborate a matrix which will facilitate the prioritisation of competing building standards vis-à-vis energy efficiency requirements.

Nicolas Kerz, Deputy Head of Division, Federal Institute for Research on Building, Urban Affairs and Spatial Development within the Federal Office for Building and Regional Planning, Germany

15.15-15.30

Final Discussion

15.30

End of Seminar and Handout of Certificates



DR ANDREAS HERMELINK

Associate Director, Ecofys, Member of the ZEBRA Project

Dr Andreas Hermelink holds a PhD on Sustainability Evaluation of Buildings (Dr.-Ing.). The certified consultant for rational use of energy in buildings has 16 years of professional experience in the fields of energy related user behaviour, environmental life-cycle assessment, cost-benefit-analysis and application of passive house philosophy in new and existing buildings and neighbourhoods. In 2006, he was awarded the European Solar Prize 2006, the Energy Globe Hungary 2007 and the 3rd prize in the International Energy Globe for the EU FP5 project SOLANOVA. Before joining Ecofys in 2008, Andreas Hermelink worked as project manager at the University of Kassel (Germany) and research manager at the Florida Solar Energy Center (USA). Being an Associate Director at Ecofys, Andreas Hermelink leads the Ecofys service area on „Low-carbon cities“ and manages the Ecofys office Berlin. He frequently supports conferences as a key note speaker, session moderator or member of the scientific committee.



NICOLAS KERZ

Vice Head of Division Sustainable Building of the Federal Institute for Research on Building, Urban Affairs and Spatial Development (BBSR), Germany

Nicolas Kerz is Vice Head of Division Sustainable Building of the Federal Institute for Research on Building, Urban Affairs and Spatial Development (BBSR) within the Federal Office for Building and Regional Planning (BBR) since 2009. He worked as an advisor to the project team Future Construction and Sustainability of the Commission of Experts for construction and cost planning of the state committee for structural engineering. He had a leading role in developing the German Sustainable Building Certificate for the Federal Ministry of Transport, Building and Urban Development (BMVBS). Nicolas Kerz is BNB Sustainability Instructor and Coordinator and the responsible auditor for the Sustainability Certification for the first “Energy Plus”- Building of the Federal Government – the Federal Environment Agency “House 2019” in Berlin.

ORGANISATIONAL MATTERS

Implementing the Energy Performance of Buildings Directive

Date of Event

27th – 28th November 2017

Booking Number

S-1712

Event Language

The event language will be English.

Event Price

1.389,- Euro excl. German VAT (19%)

The above price covers the following:

- Admission to the seminar
- Hand-out documents
- Seminar certificate, if seminar fully attended
- Soft drinks and coffee/tea on both event days
- Lunch on both event days

Upon request you can receive a **digital version** of the seminar documents after the event for **60,- Euro excl. German VAT (19%)** in addition to the seminar.

Contact

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Event Location

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E-mail: h3649@accor.com

Please contact the hotel directly and refer to the “European Academy for Taxes, Economics & Law” if you wish to benefit from a limited number of available rooms. Of course you can always look for an alternative hotel accommodation.

BOOKING

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European Academy
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Booking

Booking Number: S-1712 (DM)

27th – 28th November 2017, Berlin

Herewith we register the following persons for the Intensive Practical Seminar: "Implementing the Energy Performance of Buildings Directive".

Delegate 1

First name _____	Phone _____
Last name _____	Fax _____
Your organisation _____	E-mail _____
Department _____	<input type="checkbox"/> I hereby order the digital version of the seminar documents (fee required) in addition to the seminar.
Unit _____	
Job position _____	
Street _____	
Postcode/City _____	
Country _____	

Delegate 2

First name _____	Phone _____
Last name _____	Fax _____
Your organisation _____	E-mail _____
Department _____	<input type="checkbox"/> I hereby order the digital version of the seminar documents (fee required) in addition to the seminar.
Unit _____	
Job position _____	
Street _____	
Postcode/City _____	
Country _____	

Invoice Organisation

First name _____	Street _____
Last name _____	Postcode/City _____
Your Organisation _____	Country _____
Department _____	Phone _____
Unit _____	Fax _____
Job Position _____	
E-mail _____	

With my signature I confirm my registration and accept the General Terms and Conditions as legally binding.

☐ I herewith agree to receive further information from the European Academy for Taxes, Economics & Law

In case of registration of more than one delegate do you prefer:

☐ Single invoice?

☐ Collective invoice?

NOTE

Only Valid with Signature and Stamp.

Place, Date _____

Authorised Signature and Stamp _____

Terms & Conditions for Conferences, Seminars and other Training Courses

for the offer of European Academy for Taxes, Economics & Law

§ 1 Scope – Subject of contract - Contractor

- (1) The GTC apply to the participation in all training activities such as courses, seminars, workshops, trainings („Event“) offered and conducted by European Academy for Taxes, Economics & Law („EA“) including all goods and related services, unless otherwise agreed, e.g. by agreeing on special conditions.
- (2) Legal provider of services from EA and the sole contractor of all services is Brauner Klingenberg GmbH represented by the Managing Director Christoph Brauner Leipziger Straße 9 in 10178 Berlin, Germany, registered with the local register court of Charlottenburg, HRB 15132B.
- (3) EA provides its services exclusively to entrepreneurs in the meaning of section 14 of the German civil code (BGB), legal entities of public law and to public-law special funds („Customer“). Only those persons become contractors of EA. The persons that have been designated and registered by a Customer for an Event („Participants“) do not become contractors of EA. The offer is not directed to consumers.
- (4) These GTC apply exclusively; EA does not accept any conflicting or deviating terms and conditions of Customers, unless EA has agreed explicitly to them in writing. These GTC apply also if EA renders its services unconditionally in knowledge of conflicting or deviating terms and conditions of Customers.

§ 2 Offer - Registration - Contracting

- (1) The Customer can register for Events via the booking form on the internet, mail, fax or email. A booking is accepted and a legally binding contract is entered if EA accepts explicitly the registration of the Customer or does not reject the booking within seven days after receipt of the completed and signed booking form in writing. The contract becomes legally binding at the latest once the full booking fee has been credited on the bank account of EA. In addition, EA will confirm the booking to the Customer by email. A partial booking is only possible if parts of an Event have been declared partially bookable.
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§ 3 Service of EA

- (1) Content, extent, duration and other details of the Event and the services are set forth in the publications of EA on the Events and are the basis for the booking of the Customer.
- (2) The event fee is per person and event date. It includes - as far as announced – the event documents, lunch and beverages. Furthermore, the issuance of a participation certificate is included. Hotel accommodation / overnight stay / travel arrangements are not included.

§ 4 Event fee and charges – Payment conditions – Set-off

- (1) Unless agreed otherwise, the event fees set forth in the publications on the Events apply. Furthermore, EA may charge additional charges for additional services as incurred (e.g. handling of visa invitations, changes to invoices, mailing of invoices, etc.) according to the price list published on the website of EA at the time the contract is concluded. VAT applicable on the day of invoicing must be added to all prices.
- (2) The Customer is obliged to pay the agreed fee and any additional charges in advance, i.e. before the start of an Event. Invoices are due immediately upon receipt without any deduction. Invoices are sent electronically. A Customer who does not make the payment within seven days after the due date is in default. If a Customer is in default, EA is entitled to charge interest in the amount of 8% above the base rate fixed by the European Central Bank. If EA proves a higher amount of damage caused by the delay of payment, EA may assert a claim for such higher amount.
- (3) Instalments are accepted only in exceptional cases and only based on an individual written agreement. Payments shall only be made based on invoices or made by wire transfer. Cash or credit card payments are accepted only if previously agreed by EA. Payments by bill / check will not be accepted.
- (5) A set-off by the Customer is only possible with claims that have been awarded by a final court judgment, have been recognized by EA or are directly linked to the main claim of EA.
- (6) A settlement via credit card on the website is carried out by: HUELLEMANN & STRAUSS ONLINE SERVICES S.à r.l. ; 1, Place du Marché; L-6755 Grevenmacher; R.C.S. Luxembourg B 144133; email: info@hso-services.com; managing director: Ramona Spies Heiko Strauss. This does not apply for credit card payments made over the phone.

§ 5 Withdrawal by the Customer - Cancellation

- (1) Cancellations must be made in writing or in text form. For a cancellation more than 30 days before the Event, a processing fee of 80.00 € plus VAT is due immediately. The remaining conference fee after deduction of the processing fee will be refunded. For a cancellation more than two weeks before the Event 50% of the event fee and additional charges plus VAT have to be paid by the Customer. In case of a no show or cancellation within a period of two weeks before the Event, the full fee for the Event plus VAT is due and payable. The Customer is free to prove that the damage caused to EA was smaller or did not exist. EA accepts substitute Participants at no additional cost replacing the originally registered Participant if EA is informed of the substitution at least three days prior to the Event.
- (2) A partial / daily cancellation of an Event and a substitution for a part of the Event or on a daily basis is not possible.
- (3) If the event fee including any additional charges is not paid on the day of the Event or can the payment not be clearly proved, EA can exclude the relevant Participant from the Event. Nonetheless, the event fee remains due immediately and can be claimed by EA by enforcement or in court proceedings.

§ 6 Cancellation / Changes by the organiser / Exclusion of participants from the Event

- (1) EA is entitled to withdraw from the contract for cause, irrespective of other reasons, in particular if:
 - there are not sufficient registrations for an Event; or
 - the Event has to be cancelled due to reasons that are not under the control of EA (e.g. force majeure, strike, due to absence of a speaker, disruptions at the venue).In the aforementioned cases all paid participation fees will be fully refunded. EA will inform Customers as early as possible in such cases. A cancellation due to an insufficient number of registrations will be communicated by no later than two weeks before the Event.
- (2) Claims for damages of Participants are excluded in those cases, unless such costs are incurred due to gross negligence or wilful conduct on the part of EA or its agents. In case of disruption of its services, EA commits to undertake all reasonable measures to contribute to remedying or limiting the disruption. Should EA reimburse travel expenses in certain cases out of goodwill, this shall constitute an exception.
- (3) EA reserves the right to substitute speakers by others and make any necessary changes to the Event program or to relocate the venue while maintaining the overall character of the Event as required.

§ 7 Copyrights, Privacy policy and Lists

- (1) The documentation/records distributed at the Event are protected by copyright. Copying, dissemination or any other commercial use or commercial exploitation of the documentation - including excerpts - is permitted only with the express written consent of EA. Participants may not take any pictures or make audio and/or video recordings of the Events without the express written consent of EA. EA reserves all rights.
- (2) The names of the Participants and the Customers including their addresses can be made available to the other Participants and be communicated (including the relevant addresses) to a company responsible for the mail delivery. Customers or Participants have no right to claim the handover of the list of Participants of the visited Event.
- (3) Customer and Participant agree to the recording (video, photo, audio etc.) of their person at an Event and consent that these recordings may be used, exploited and/or published by EA.
- (4) The privacy policy published on the website of EA applies. Besides, the statutory provisions apply.

§ 8 Liability

- (1) The Events are carefully prepared and performed by qualified speakers. EA accepts no liability for being up-to-date, the accuracy and the completeness with respect to the documentation distributed at the Event and the conduct of the Event and/or any other contents of the Events, provided that there is no intention or gross negligence of EA or its agents.
- (2) Our liability for breach of contract and for tort is limited to intent and gross negligence. This does not apply to injury to life, limb or health of a Participant, or claims regarding the breach of cardinal obligations, i.e. of obligations arising from the nature of the contract, breach of obligations that endangers the purpose of the contract, or a damage caused by delay (section 286 BGB). In that regard, EA is liable for every degree of fault. As far as damage does not result from injury to life, limb or health of the Customer, EA is only liable for typical damages.

§ 9 Place of performance – Choice of law – Jurisdiction – Miscellaneous

- (1) If the agreement provides for nothing else, the location of payment is the registered office of EA in Berlin. The location of performance is Berlin.
- (2) The law of the Federal Republic of Germany shall apply to this agreement. The application of the United Nations Convention on Contracts for the International Sale of Goods (CISG) is excluded.
- (3) Agreements with entrepreneurs, legal entities of public law and to public-law special funds are subject to the exclusive jurisdiction of the competent court for our registered place of business. EA may also sue the Customer at its general place of jurisdiction.
- (4) All legally relevant declarations and notifications which the Customer makes vis-à-vis EA or a third party shall require text form or be made in writing, unless otherwise provided in these GTC.

Status: July 2016